

Today's plans for your family office can mean the difference between surviving and thriving in the future.

Why set up a family office?

- 1. Your family and business are growing, and your business staff is distracted by supporting family needs.
- 2. You have a liquidity event, such as selling the business.

There are many reasons why setting up a family office might make sense. Below are the advantages and concerns most frequently identified:

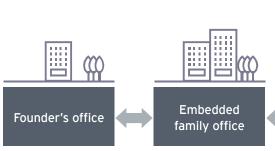
Advantages

- Maintain family cohesion
- Maximize privacy and control over assets
- ► Manage family risks
- Support family entities and investments
- Service family houses and other holdings

Concerns

- Cost of family office setup and operations
- Complexity of market, legal and tax infrastructures
- Difficulties in identifying and managing staff
- Obtaining leading advice across a wide range of topics

Evolution of a family office



This often consists of an assistant or a few staff members who pay bills, make travel plans and handle the financial needs of the founder. A shareholder services group may handle the family's personal financial affairs as well as corporate duties.



Accounting and tax office

A CPA-led office oversees investments and takes care of record-keeping, insurance and tax returns.



Investment management office

In addition to accounting services, it manages private equity investments, hedge funds and more, and it may seek to manage money for outside families as well.



Full-service office or private trust company

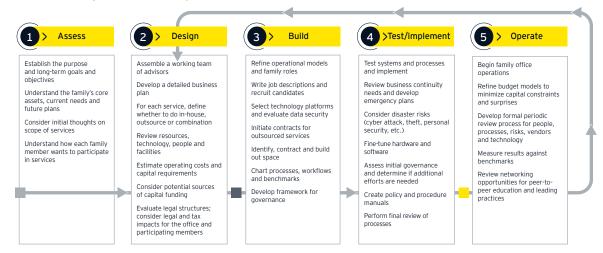
For the most complex scenarios, a full-service office manages all aspects of service – family education, tax, investment, governance and accounting – usually across multiple generations.

Our approach

We have examined global family offices to understand what makes them successful in the long term. Our professionals take a holistic view of the family, strategic, operational, regulatory and tax aspects in order to support the family members' move toward their long-term legacy. Specifically, we support the legacy of building a family office with the following view of the family office development process.

Family office strategic planning

Iterative analysis and modeling





Request an EY wavespace™ session to accelerate family office design.

<u>Click here</u> to download the EY Americas Family Office Guide.

To learn more about how Family Office Advisory Services can support you, visit ev.com/familyoffice or contact one of these Ernst & Young LLP professionals:

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